

LVMH  
FASHION GROUP

Nicolas Morineaux

Hong Kong, September 10<sup>th</sup> 2015

633 King's road – 21<sup>st</sup> floor

Quarry Bay – Hong Kong

Object: Recommendation letter

Dear Madam, Sir,

I have engaged Franck Deodato, 9PM Company, as Project Manager to build my villa [www.villamalouna.com](http://www.villamalouna.com) in 2014-2015. Franck was recommended to me by a close friend who did work with him several years ago. Franck was in charge of all aspects of the project management, including but not restricted to:

- Tendering process
- Control on-site construction
- Coordination between architect and general construction company

I warmly recommend Franck to you for his solid competencies and soft skills. Among all, I would like to highlight:

- Transparence on the local hurdles – how to handle local construction & administration culture, how to negotiate from tender to project closing.
- Straight forward feedbacks, acting as a partner – when he disagrees, he did tell me, while accepting my final decision when reasonable.
- Solution minded – a problem has a solution, either discussing with the architect, finding new local sub-contractors, or etc.

Franck has been instrumental to deliver a villa exceeding our expectations. Feel free to contact me shall you need any further information – [nicolas.morineaux@gmail.com](mailto:nicolas.morineaux@gmail.com) or +852-9197-1560.

Best regards,

Nicolas Morineaux



Vice-President Finances and Operations

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